

# WALTER SUMAJIT

Director of Data Science | Analytics Transformation Leader | Cloud & Data Strategist

Remote (Global) FT | Hybrid (West Palm Beach, FL, USA) || Full Time | Contract | Part Time (Consulting)  
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## EXECUTIVE PROFILE

Data Science and Digital Transformation executive with 20+ years designing scalable data platforms, AI/ML solutions, and cloud-based analytics ecosystems that improve revenue, reduce costs, and accelerate decision-making. Proven leader of cross-functional teams delivering production-grade data pipelines, predictive models, and ERP-integrated business intelligence systems. Combines strategy with hands-on engineering to ship measurable results fast across B2B, B2C, and enterprise environments.

## CORE EXPERTISE

Data Science Strategy • Machine Learning • Predictive Modeling • Big Data & ETL • Cloud Data Platforms (AWS/GCP/Linux) • Data Engineering • Analytics & BI • AI Automation • Data Visualization • ERP/OMS Integration • Digital Transformation • Process Optimization • Stakeholder Leadership • Agile Delivery

## TECHNICAL STACK

Python • SQL • TensorFlow • Hadoop • Data Lakes/Warehouses • APIs • ETL Pipelines • Tableau • Power BI • Git • Cloud Infrastructure • Security & Governance

## PROFESSIONAL EXPERIENCE

### Chief Operating Officer | Data & AI Transformation Lead

GOITSOKAY Corporation – Florida, USA | 2020–Present

- Led enterprise data strategy and AI adoption across eCommerce and ERP ecosystems
- Designed cloud-based data pipelines and analytics infrastructure supporting real-time insights
- Implemented AI-assisted marketing and automation improving operational efficiency ~40%
- Reduced manual reporting through BI dashboards and automation, saving **50%+ processing time**
- Directed **10–20+ engineers/analysts**, delivering secure, scalable platforms with **99.9% uptime**
- Improved customer engagement and conversions **20–35%** using data-driven optimization

### Global Web Store Administrator | Data Engineering & Analytics Lead

P3 International Corporation – New York, USA | 2012–Present

- Built analytics and reporting systems for global B2B/B2C eCommerce operations
- Migrated spreadsheet/manual workflows to ERP-integrated databases and ETL processes
- Increased data accuracy ~35% and reduced operational errors ~50%
- Developed dashboards and KPIs enabling faster executive decisions
- Supported thousands of daily transactions with optimized data architecture

### ICT Project Manager | Business Process & Analytics Specialist

Bravo 8 Technologies – Philippines | 2006–2011

- Delivered ERP and analytics projects using SDLC/Agile frameworks
- Led requirements, modeling, and process optimization initiatives
- Produced actionable reports improving operational performance

### Sr. Manager, MIS | Assistant Vice President

RD Corporation – Philippines | 2001–2007

- Established enterprise data governance, MIS, and reporting infrastructure
- Implemented centralized systems across multi-site operations
- Standardized processes improving reliability and decision visibility

## EDUCATION & CREDENTIALS

MIT – Professional Education in Digital Transformation

MBA – HRIS & Financial Management

BS – Computer Information Systems

Certified Professional Security (CSP)